



James Hardie Europe GmbH | Bennigsen-Platz 1 | D-40474 Düsseldorf

TERMOTEX, S.A.  
FAST-TEC ESTRUCTURAS, S.A. (Panamá)  
Ing. Andres Casanova Silva - Director  
Vía Panamericana, Parque Industrial de Las  
Américas  
Super Manzana 11,  
Zona Franca Las Américas,  
Bodega G, Pacora  
PANAMA

**JAMES HARDIE EUROPE GMBH**

Bennigsen-Platz 1  
D-40474 Düsseldorf (Germany)  
www.fermacell.com

RENÉ RÖBNER  
Project Engineer Export

Phone +49 211 54236 – 264  
E-Mail rene.roessner@jameshardie.com

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**AGREEMENT**

Ladies and Gentlemen,

We are pleased to confirm that TERMOTEX S.A. is one of our direct customers and therefore can buy our products directly from us without any intermediaries involved.

This agreement is based on the ongoing positive correspondence and cooperation between James Hardie Europe and Termotex S.A.. To intensify the cooperation in the future Termotex S.A. intends to implement James Hardie Europe products in their projects and system development with the according approval processes. James Hardie Europe intends to support this effort with ongoing support.

With this cooperation James Hardie Europe and Termotex S.A. agree on the following joint targets:

- Monthly report on market developments, Projects status and activities by Termotex S.A.
- Obtaining all needed certifications and approval within 2019 by Termotex S.A.
- Fully integrate James Hardie Europe products in the Termotex S.A. Systems
- Order minimum of 12 full containers loads (20" or 40" Container) of James Hardie Europe products in 2019/2020
- Order minimum of 22 full containers loads (20" or 40" Container) of James Hardie Europe products in 2021
- Order minimum of 39 full containers loads (20" or 40" Container) of James Hardie Europe products in 2022

**MANAGEMENT BOARD**

Dr. Jörg Brinkmann (CEO Europe)  
Silke Böckmann  
Andreas Böttger

**LEGAL INFORMATION**

Local Court: Düsseldorf  
HRB 85357 AG Düsseldorf  
USt-ID DE 813656604

**BANKING**

Commerzbank Goslar  
BIC COBA DE FF XXX  
IBAN DE36 2684 0032 0726 7800 00



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Each order shall be accepted on a case-by-case basis and by buying our products, you accept that to each order our General Terms and Conditions of Sale and Service 01/2015 apply which are hereby attached and can be found on [www.fermacell.com](http://www.fermacell.com). Our General Terms and Conditions of Sale apply with exclusion of your standard terms of purchase, regardless of any reference to your standard terms in any subsequent order documentation.

The above mentioned partnership is valid until revoked.

We are looking forward to a successful business cooperation with you.

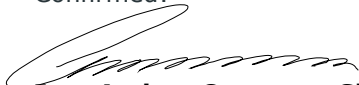
Kind regards

James Hardie Europe GmbH

  
i.V. Michael von Esden-Tempsky

  
i.A. René Rößner

Confirmed:

  
**Ing. Andres Casanova Silva**  
**Termotex S.A.**

Attachments:

General Terms and Conditions of Sale and Service 01/2015